



<https://apptech-digital.com/job/sales-executive-manila/>

## SALES EXECUTIVE – MANILA

### Description

Handling sales related tasks including but not limited to selling, promoting and marketing of ERP software

### Responsibilities

- Sell Acumatica Cloud ERP Licenses and Services to new customers.
- Work with customers to understand their requirements and recommend proper business solution.
- Work to find new sales leads through telemarketing, networking, client referrals, associations, etc.
- Deliver the sales quota given by the Sales Director.

### Qualifications

- Educational Background:
  - \* Graduate of Business Administration/ Marketing/ Accounting or equivalent.
- At least 2 years experience in solutions sales.
- Skills: Presentation, Negotiations, Selling to Customer Needs, Sales Planning, Building Relationships, Market Knowledge.
- Willing to travel
- Willing to be assigned in Ortigas Center- Pasig City

### Contacts

#### Email:

[hr@apptech-experts.com](mailto:hr@apptech-experts.com)

#### HEAD OFFICE ADDRESS

Unit 1701 & 1708, 17th Floor, IBP Tower  
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Pasig City Philippines 1605

#### TEL. NO.

PLDT:

+(632) 8- 661-6067

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### Hiring organization

APPTechnology Digital Solutions Inc.

### Job Location

Unit 1701 & 1708, 17th Floor IBP Tower, Jade Drive and J.Vargas Avenue, 1605, Pasig City, Philippines

### Date posted

February 7, 2020